

General Assembly

Raised Bill No. 6510

January Session, 2011

LCO No. 4057

04057 INS

Referred to Committee on Insurance and Real Estate

Introduced by: (INS)

AN ACT CONCERNING THE REGULATION OF PRIVATE TRANSFER FEES AND THE VALUATION OF REAL ESTATE.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. (NEW) (*Effective October 1, 2011*) (a) As used in this 2 section:
- 3 (1) "Person" means an individual, corporation, limited liability 4 company, partnership, association, trustee or other entity capable of
- 5 holding an interest in real property or any combination thereof;
- 6 (2) (A) "Private transfer fee" means a fee or charge payable (i) upon
- 7 the conveyance and subsequent conveyance of an interest in real
- 8 property located in this state, or (ii) for the right to make or accept such
- 9 conveyance;
- 10 (B) "Private transfer fee" does not include:
- 11 (i) Any consideration payable by a grantee to a grantor for the
- 12 conveyance of an interest in real property located in this state,
- including any subsequent consideration payable by such grantee for
- such real property based on subsequent appreciation, development or

- 15 sale of such real property, provided such subsequent consideration is
- 16 payable on a one-time basis and the obligation to pay such
- 17 consideration does not bind successors in title to such real property.
- 18 For purposes of this subparagraph, "real property" includes a mineral
- 19 estate, as defined in section 47-330 of the general statutes;
- 20 (ii) Any commission payable to a real estate broker or a real estate 21 salesperson for the sale of real property located in this state pursuant 22 to a contract or agreement between such broker or salesperson and a 23 grantee or grantor, including any subsequent commission payable by 24 such grantee or grantor for such real property based on subsequent 25 appreciation, development or sale of such real property;
 - (iii) Any interest, fee, charge or other amount payable by a borrower to a lender pursuant to a loan secured by a mortgage against real property located in this state, including any fee payable to such lender for consenting to an assumption of such loan or conveyance of such real property subject to such mortgage, any fee or charge payable to such lender for an estoppel letter or certificate issued by such lender, and any shared appreciation interest, profit participation or other consideration payable to the lender in connection with such loan;
 - (iv) Any rent, reimbursement, fee, charge or other amount payable by a lessee to a lessor, including any fee or charge payable to such lessor for consenting to an assignment, sublease or encumbrance of a rental agreement or lease;
- (v) Any consideration payable to the holder of an option to purchase an interest in real property or the holder of a right of first refusal or first offer to purchase an interest in real property located in this state, for such holder's waiver, release or nonexercise of such option or right;
- (vi) Any tax, assessment, fine, fee, charge or other amount payable to or imposed by a governmental entity;

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(vii) Any dues, assessment, fine, contribution, fee, charge or other amount payable to an association or a unit owners' association organized under chapter 828 of the general statutes, pursuant to any declaration, covenant, law, association bylaw, association rule or association regulation, including a fee or charge payable to such association for an estoppel letter or certificate issued by such association or its authorized agent;

- (viii) Any dues, assessment, fine, contribution, fee, charge or other amount imposed by a declaration or covenant encumbering a municipality or a county or any combination thereof or a neighborhood or other area, irrespective of boundaries or political subdivision, in this state, and payable solely to an organization that is tax exempt pursuant to 26 USC 501(c) for the purpose of supporting cultural, educational, charitable, recreational, environmental, conservation or other similar activities that benefit such municipality, county, neighborhood or other area; or
- (ix) Any dues, assessment, contribution, fee, charge or other amount payable for the purchase or transfer of a club membership related to real property located in this state;
 - (3) "Private transfer fee obligation" means an obligation arising under a declaration or a covenant recorded against the title to real property located in this state or under any contractual agreement or promise, whether or not recorded, that requires or purports to require the payment of a private transfer fee upon a conveyance or a subsequent conveyance of an interest in such real property.
 - (b) On and after October 1, 2011, no person shall impose a private transfer fee obligation. Any such obligation imposed on and after said date shall be void and unenforceable. This subsection shall not be the sole basis for validation of a private transfer fee obligation imposed prior to October 1, 2011.
- 75 (c) Each contract for the sale of real property located in this state

76 that is encumbered by a private transfer fee obligation imposed prior 77 to October 1, 2011, shall include a provision disclosing the existence of 78 such obligation, a description of such obligation and a statement that 79 private transfer fee obligations are subject to the provisions of this 80 section. Any such contract that violates the provisions of this 81 subsection shall be void and unenforceable and no purchaser under 82 such contract shall be liable to the seller for damages under such 83 contract. A purchaser under a contract that is void and unenforceable 84 under this subsection shall be entitled to the return of all deposits 85 made by such purchaser in connection with the sale of such real 86 property.

- (d) (1) For each private transfer fee obligation imposed prior to October 1, 2011, the person to which such fee was or is paid shall record against the title of such real property, prior to December 31, 2011, in the land records of the town within which such real property is located, a separate document entitled, in not less than fourteen-point bold type, "Notice of Private Transfer Fee Obligation" that meets the following requirements:
 - (A) The dollar amount of such fee if such fee is a flat amount, the percentage of the sales price that constitutes the amount of such fee or such other method by which such fee is calculated;
- (B) If such real property is residential, actual dollar-cost examples of such fee for a home priced at two hundred fifty thousand dollars, five hundred thousand dollars and seven hundred fifty thousand dollars;
- 100 (C) The date or circumstances under which such obligation expires, 101 if any;
- 102 (D) The purpose for which the funds from such fee will be used;
- 103 (E) The name of the person to which such fee was or is paid and the specific contact information for where such fee was or is sent;
- 105 (F) The acknowledged signature of the person to which such fee was

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- 106 or is paid; and
- 107 (G) The legal description of such real property encumbered by such 108 obligation.
- 109 (2) The person to which such fee was or is paid may file an 110 amendment to the notice of changes to the contact information for such 111 person, provided such amendment includes the recording information 112 of the notice and the legal description of such real property 113 encumbered by such obligation.
- 114 (e) (1) Real property located in this state that is encumbered by a 115 private transfer fee obligation may become unencumbered by such 116 obligation if:
- 117 (A) The person to which such fee was or is paid fails to comply with 118 all the requirements of subdivision (1) of subsection (d) of this section 119 prior to December 31, 2011; or
 - (B) A grantor of such real property requests in writing, to the person to which the private transfer fee was or is paid and the address shown in the contact information of the notice required under subdivision (1) of subsection (d) of this section, a statement showing the private transfer fee amount that is payable upon the conveyance of such real property and such person fails to provide such statement in writing within thirty days of the date of the grantor's written request.
- 127 (2) In such event, a grantor of such real property shall:
- 128 (A) Record an affidavit conforming to the requirements of section 129 47-12a of the general statutes in the land records of the town within 130 which such real property is located; and
- 131 (B) Upon the filing of such affidavit, not be subject to such 132 obligation. Such grantor may thereafter convey such real property 133 without paying the private transfer fee and such real property shall 134 thereafter be conveyed free and clear of such obligation and fee.

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- (3) When an affidavit has been recorded as set forth in subdivision (2) of this subsection, it shall be admissible as prima facie evidence that (A) the grantor sent a written request to the person to whom the private transfer fee was or is paid for a statement showing the private transfer fee amount that is payable upon the conveyance of such real property, and (B) such person failed to provide such statement in writing within thirty days of the date of the grantor's written request.
 - (f) Violation of this section shall constitute an unfair or deceptive act or practice under subsection (a) of section 42-110b of the general statutes. Where an agent acts on behalf of a principal to impose a private transfer fee obligation, liability shall be assessed to the principal.
- Sec. 2. Section 20-526 of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2011*):
 - (a) The provisions of sections 20-500 to 20-528, inclusive, concerning the certification, licensing, limited licensing or provisional licensing of real estate appraisers shall not apply to (1) any person under contract with a municipality who performs a revaluation of real estate for assessment purposes pursuant to section 12-62, and (2) <u>subject to the provisions of subsection (b) of this section</u>, any licensed real estate broker or real estate salesperson who estimates the value of real estate as part of a market analysis performed for (A) the owner of the real estate or a designee of the owner, (B) a mortgagee, as defined in section 49-8a, or such mortgagee's agent, or (C) an attorney, on such terms as may be agreed upon between such owner or the owner's designee, mortgagee or mortgagee's agent, or attorney and the real estate broker or real estate salesperson. [,]
 - (b) (1) The estimate of value set forth in subdivision (2) of subsection (a) of this section shall be for the purpose of (A) a prospective listing or sale of such real estate, (B) providing information to the seller or landlord under a listing agreement, [or] (C) providing information to a prospective buyer or tenant under a buyer or tenant agency

agreement, <u>or (D) providing information to the attorney for use in the</u>
representation of such attorney's client, provided such estimate of
value shall not be referred to or be construed as an appraisal.

(2) If such owner specified in subdivision (2) of subsection (a) of this section executes a listing contract with the real estate broker or real estate salesperson who so estimated the value of the real estate for the sale of the real estate and such real estate contains any building or other structure, occupied or intended to be occupied by no more than four families, then such owner shall be credited against any compensation the owner pays on account of such listing contract for any fee paid by the owner for such estimate of value.

| This act shall take effect as follows and shall amend the following | | |
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| sections: | | |
| | | |
| Section 1 | October 1, 2011 | New section |
| Sec. 2 | October 1, 2011 | 20-526 |

Statement of Purpose:

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To regulate the imposition of private transfer fee obligations on the conveyance of real property located in this state, and to add mortgagees or mortgagees' agents and attorneys to the list of people to whom a licensed real estate broker or real estate salesperson may provide an estimated valuation of real estate as part of a market analysis.

[Proposed deletions are enclosed in brackets. Proposed additions are indicated by underline, except that when the entire text of a bill or resolution or a section of a bill or resolution is new, it is not underlined.]